



GRUPO INDUSTRIAL

May 7th, 2013

Bennett Harman
Deputy Assistant U.S. Trade Representative for Latin America
Office of the U.S. Trade Representative
600 17th Street N.W.
Washington, D.C. 20508

RE: USTR Report on Operation of the Andean Trade Preference Act

Dear Mr. Harman:

I write in support of the renewal of the Andean Trade Promotion and Drug Eradication Act (ATPDEA) benefits for Ecuador beyond July 2013. My company, EUROFISH S.A., exports tuna in pouch. As such, Tri-Union Seafoods LLC D.B.A. (Chicken of the Sea) benefits from duty free access for our products originating in Ecuador.

Eurofish exports almost the 10% of our production from Ecuador to the United States. Further, we employ more than 90 people for the production of the brand Chicken of the Sea. Our products are chosen by U.S. consumers because of their high quality and competitive price. The ATPDEA is essential to our products' value.

Further, small and large businesses in the United States and Ecuador would suffer losses, and thousands of employees in Ecuador would lose their jobs and become vulnerable to the narcotics trade in the region. My company benefits from the results of two decades of investment and development that resulted from the ATPDEA, a lapse in the program will cause irreparable damage.

In addition to the economic and social benefits of ATPDEA in Ecuador and the United States, Ecuador fulfills the ATPDEA eligibility criteria. Specifically with regard to Ecuador's business and investment climate, Ecuador's constitution and laws protect and promote practices that respect private property and investment.

For these reasons, I strongly support the renewal of the ATPDEA benefits for Ecuador, thus allowing additional time for the United States, Ecuador, and other countries to discuss a new alternative trade program. It is a winning proposition for both countries.

Sincerely,



Olmedo Zambrano
General Manager
EUROFISH S.A.